



Inmarsat and KVH Announce Reciprocal Distribution Agreement

June 15, 2015

Contract Signed Appointing Both Parties to Act as Reciprocal Distribution Partners for Complementary Offerings in Maritime Satellite Communications Markets

LONDON and MIDDLETOWN, R.I., June 15, 2015 (GLOBE NEWSWIRE) -- Inmarsat (LSE:ISAT.L) and KVH Industries, Inc., (Nasdaq:KVHI) today announced the signing of a reciprocal distribution agreement with immediate effect.

Under the agreement, KVH becomes a non-exclusive, global distributor of Inmarsat's Fleet One and FleetBroadband services, and Inmarsat becomes a non-exclusive distributor across all vessel types for KVH's Videotel™ Basic Training Package, as well as for its NEWSlink™ newspapers within the leisure and non-passenger merchant vessel segments, which will be offered as enhancements to Inmarsat's Fleet Media service.

- Fleet One, delivered through a small, light-weight terminal, is a cost-effective voice and data service that has been specifically configured to be accessible and affordable for small vessels.
- Videotel's Basic Training Package is directed towards the training of crew members in the maritime industry covering subjects such as basic firefighting, coping with hazardous weather, and entry into enclosed spaces.
- NEWSlink newspapers, delivered daily by email, incorporate a portfolio of 75+ publications in 17 languages customized specifically for seafarers.

Commenting on the agreement, Ronald Spithout, President Inmarsat Maritime remarked: "We see this strategic relationship with KVH as a significant step in bringing the advantages of our innovative new services to those segments of the maritime market that were previously underserved."

Martin Kits van Heyningen, KVH CEO, noted: "KVH is happy to see more of Inmarsat's customers gaining access to our NEWSlink news and Videotel training content, which are already used by more than 20,000 maritime vessels. KVH has sold Inmarsat's maritime services to our customers around the world for nearly 20 years, and we're pleased to become a global distributor for the new Fleet One services."

About Inmarsat

Inmarsat plc is the leading provider of global mobile satellite communications services. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organizations, with a range of services that can be used on land, at sea or in the air. Inmarsat employs around 1,600 staff in more than 60 locations around the world, with a presence in the major ports and centres of commerce on every continent. Inmarsat is listed on the London Stock Exchange (LSE:ISAT.L). For more information, please visit www.inmarsat.com.

The Inmarsat press release newsfeed and corporate updates are on [@InmarsatGlobal](https://twitter.com/InmarsatGlobal).

About KVH Industries, Inc.

KVH Industries is a leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 175,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. KVH is also a leading news, music, and entertainment content provider to many industries including maritime, retail, and leisure. Videotel, a KVH company, is a leading provider of maritime training. KVH is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and Tinley Park, IL. The company's global presence includes offices in Belgium, Brazil, Cyprus, Denmark, Hong Kong, Japan, the Netherlands, Norway, Singapore, and the United Kingdom. For more information, please visit www.kvh.com.

This release may contain certain forward-looking statements that involve risks and uncertainties. Forward-looking statements include, for example, statements regarding the functionality, characteristics, quality and performance of products and services; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ materially. Factors that may cause such differences include, among others, the impact of extended economic weakness and high fuel prices on the sale and use of marine vessels; and unanticipated declines or changes in customer demand, due to competitive, economic, seasonal, and other factors. These and other risk factors are discussed in more detail in KVH's most recent quarterly report on Form 10-Q filed with the SEC. KVH does not assume any obligation to update its forward-looking statements to reflect new information or developments.

KVH, Videotel, and NEWSlink are trademarks of KVH Industries, Inc.

For further information

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