



KVH Introduces New TracPhone V3-IP for mini-VSAT Broadband Service

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New Maritime Terminal, Introduced at Sea Asia, Features Integrated CommBox Modem With Built-In Network Management Functionality

SINGAPORE, April 7, 2013 (GLOBE NEWSWIRE) -- As part of its commitment to bringing reliable, fast, affordable broadband connections to mariners, [KVH Industries, Inc.](#), (Nasdaq:KVHI) introduced the [TracPhone® V3-IP](#) terminal for its [mini-VSAT BroadbandSM](#) service. The world's smallest maritime VSAT antenna now comes with the smallest and most integrated belowdecks equipment – KVH's new Integrated CommBox Modem (ICM), a streamlined unit that includes an IP-enabled antenna control unit, built-in CommBox™ Ship/Shore Network Manager, and ArcLight® spread spectrum modem with IP voice capability, Ethernet switch, and Wi-Fi connectivity. All of the TracPhone V3-IP's belowdecks equipment is built in to a single 2U enclosure. The system is on display and available to order at the Sea Asia conference and exhibition in Singapore this week.

KVH's new TracPhone V3-IP costs less, is significantly easier to install, and provides greater reliability than competing solutions that combine discrete components from a number of different manufacturers. The system's completely integrated design offers a simple alternative to the complexity inherent in competing maritime VSAT systems, which typically require a local technician to configure a full rack of hardware from different third-party manufacturers of modems, antennas, controllers, switches, adapters, and servers. It also makes the advanced features of KVH's best-of-breed network management solution, the CommBox Ship/Shore Network Manager, available to every TracPhone V3-IP customer without an additional hardware investment. With a compact antenna dish that is just 37 cm (14.5") in diameter, the TracPhone V3-IP brings sophisticated satellite communications and network management capabilities to a wide array of vessels 9 m (30 feet) and larger.

"Introducing the TracPhone V3-IP is a significant development in our ongoing mission to deliver fast, affordable, reliable broadband connectivity to maritime customers," explains Brent Bruun, executive vice president of KVH's mobile broadband group. "The TracPhone V3-IP offers a complete end-to-end solution for managing both IT functions and communications on board a variety of maritime vessels. It delivers data at up to 2 Mbps over mini-VSAT Broadband, the world's leading maritime VSAT service. It's similar in size to competing L-band systems, but delivers data at a far lower cost, especially for vessels that consume a relatively low amount of data each month."

The TracPhone V3-IP provides extensive functionality to help manage onboard networks both from the vessel's computers and remotely from the ship owner's headquarters. The system itself is very easy for the crew to operate thanks to an outstanding web browser-based user interface that can even be accessed via an optional iPhone® app. The new ICM provides a full suite of onboard services optimized for satellite communications, including crystal clear VoIP calling, Internet café, crew calling, managed e-mail, secure file delivery, and remote network access.

KVH's exclusive mini-VSAT Broadband service is delivered by an interlaced network of 14 Ku-band satellite transponders providing seamless worldwide coverage north of the equator and around all major continents, including most major shipping routes south of the equator. By leveraging abundant new commercial satellite services covering the world's ocean regions, KVH offers significantly more affordable connectivity than legacy L-band services. As demand for the service grows, KVH can easily add new capacity to its network, exactly where it is needed, to assure outstanding performance for customers concentrated in specific regions.

For complete details about KVH's new TracPhone V3-IP, please visit www.kvh.com/v3ip.

Note to Editors: High-resolution, press-ready images of the new TracPhone V3-IP and the mini-VSAT Broadband coverage map are available at <http://press.kvh.com> for download and editorial use.

[About KVH Industries, Inc.](#)

KVH Industries, Inc., is the leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 150,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. In 2012, Euroconsult, NSR, and Comsys reported that KVH was the market share leader in global maritime VSAT. KVH's mission is to connect mobile customers around the globe with the same digital television entertainment, communications, and Internet services that they enjoy in their homes and offices. The company is based in Middletown, RI, with facilities in Illinois, Denmark, Norway, Singapore, and Japan.

This press release may contain certain forward-looking statements that involve risks and uncertainties. For example, the statements regarding the company's financial and product development goals for 2013 and beyond are forward-looking statements. The actual results realized by the company could differ materially from the statements made herein. Factors that might cause such differences include, among others, the successful launch and deployment of new satellites; access to sufficient and

uninterrupted satellite capacity to provide the service; uncertainty about the scope of customer demand; the potential inability to maintain licenses necessary for the network; risks associated with the delivery or performance of critical hardware; changes in the costs and capabilities of competing offerings; and those other risk factors discussed in KVH's most recent annual report on Form 10-K filed with the SEC. Copies are available through the company's Investor Relations department and web site, www.kvh.com. KVH does not assume any obligation to update its forward-looking statements to reflect new information or developments.

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