



Tesacom to Offer KVH mini-VSAT Broadband Service in South America

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Leading Service Provider Will Bring World's Leading Maritime VSAT Service to Mariners Throughout South America

MIDDLETOWN, R.I., June 4, 2012 (GLOBE NEWSWIRE) -- KVH Industries, Inc. (Nasdaq:KVHI), the world's leading maritime VSAT provider, will offer its mini-VSAT Broadband service and TracPhone® satellite communications terminals to maritime customers throughout South America through Tesacom, South America's leading mobile satellite service provider. The new relationship will be managed by Andesat S.A., a leading communications provider in the Andean region. Tesacom will offer KVH's mini-VSAT Broadband solution from its offices in Argentina, Chile, Paraguay, Uruguay, Panamá and Peru to offshore commercial fishermen and oil and gas operators, as well as inland waterway vessels working on the Paraná River. "KVH's mini-VSAT Broadband service will allow us to offer an attractive and affordable broadband service to meet the growing connectivity needs of our diverse maritime customer base," explains Jose Antonio Sanchez Elia, CEO at Tesacom. "With the mini-VSAT Broadband service, we will be able to provide a proven solution with small antennas, fast data rates, and global coverage that will work well for both large and small vessels, completing our broad offering of solutions."

Tesacom will offer KVH's TracPhone V-series onboard terminals and mini-VSAT Broadband service to their customers. Tesacom is South America's leading provider of remote telecommunications solutions, offering the MSS services of Inmarsat, Globalstar, and Iridium for more than 10 years with an extensive network of offices that reaches mariners throughout South America.

"KVH is very well positioned to support the key maritime industries in South America, and we're happy to collaborate with a leading service provider like Tesacom to bring mini-VSAT Broadband to these mariners," explains Brent C. Bruun, KVH's senior vice president of global sales and business development. "Our mini-VSAT Broadband service is well supported with earth stations in Brazil and Chile, and we offer the broadest coverage of any maritime VSAT provider for coastal South American waters and into the southern Atlantic and Pacific oceans. We're excited to work with Tesacom to bring the mini-VSAT Broadband service to maritime customers throughout the region."

The mini-VSAT Broadband service is unique in that it uses ArcLight® spread spectrum technology developed by KVH's satellite technology partner, ViaSat (Nasdaq:VSAT). The spread spectrum technology enables use of antennas as small as 37 cm for the Ku-band service and as small as 1 meter for the combined C/Ku-band coverage. Although significantly smaller, these antennas match the coverage and speed of much larger maritime VSAT antennas using older services based on time division multiple access (TDMA) technology. With onboard equipment as small and affordable as L-band systems, the power of fast, affordable VSAT service is rapidly becoming the preferred option for large segments of the maritime market that were formerly limited to expensive legacy satellite communications services.

Since launching the mini-VSAT Broadband service in late 2007, KVH has fielded one of the world's broadest Ku-band VSAT networks, using 14 Ku-band satellite transponders to provide a seamless web of multimegabit coverage. The service will soon cover 95% of the Earth, including all of the oceans bordering southern South America, with the addition of coverage from three overlaid, global C-band transponders and a unique dual-mode TracPhone system that seamlessly switches between C- and Ku-band frequencies. In most regions, vessels enjoy redundant coverage to assure robust connectivity.

KVH is the only maritime VSAT provider to manufacture its own fully integrated onboard terminal and network manager, operate a global C/Ku-band VSAT network, and provide worldwide 24/7/365 after-sale support. The ability to control every aspect of its equipment and network has enabled KVH to field the world's premier global maritime VSAT network. In March 2012, the marketing research firm Euroconsult reported KVH leads the maritime VSAT market for number of customers using its service.

Please visit www.minivsat.com for complete details about KVH's TracPhone V-series and the mini-VSAT Broadband network.

Note to Editors: High-resolution, press-ready images of KVH's TracPhone V-series and mini-VSAT Broadband coverage are available at <http://press.kvh.com> for download and editorial use.

About Tesacom

Tesacom is the leader in integral telecommunications solutions for remote locations in South America. With offices in Argentina, Brazil, Chile, Panama, Paraguay, Peru, Venezuela and Uruguay, it delivers its solutions at a regional level. Its range of solutions is one of the largest in the market and includes mobile satellite services, satellite multimedia services, location and tracking services via the GPS system, software platforms, highly advanced technical equipment of superior quality, integration of networks and development of value-added applications. Details are available at www.tesacom.net.

About Andesat

Andesat S.A. meets the rapidly expanding communications needs of the Andean region. Developed by a group of executives with extensive experience in the satellite communications industry, Andesat uses cutting-edge technology to create the most proficient satellite networks. Andesat provides coverage throughout Chile, Argentina, Uruguay, Paraguay, Bolivia, Peru, Ecuador, Colombia, and Venezuela. Visit www.andesat.com for additional details.

About KVH Industries, Inc.

KVH Industries, Inc. is the leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 150,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. In March 2012, Euroconsult reported that KVH was the market share leader in global maritime VSAT. KVH's mission is to connect mobile customers around the globe with the same digital television entertainment, communications, and Internet services that they enjoy in their homes and offices. The company is based in Middletown, RI, with facilities in Illinois, Denmark, Norway, and Singapore.

This release may contain certain forward-looking statements that involve risks and uncertainties. Forward-looking statements include, for example, the functionality, characteristics, quality, and performance of KVH's products and technology; anticipated innovation and product development; and customer preferences, requirements, and expectations. The actual results could differ materially. Factors that may cause such differences include, among others, those discussed in KVH's most recent Form 10-K filed with the SEC. KVH does not assume any obligation to update its forward-looking statements to reflect new information or developments.

KVH and TracPhone are registered trademarks of KVH Industries, Inc. "mini-VSAT Broadband" is a service mark of KVH Industries, Inc. All other trademarks are the property of their respective companies.

CONTACT: Nicole Mongillo
KVH Industries, Inc.
401-845-2443
nmongillo@kvh.com

Silvina Graziadio
TESACOM
0810-3456- SAT (728)
sgraziadio@tesacom.net

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KVH Industries, Inc.