



## **KVH Names Harris Electric its 2009 Commercial Fishing Dealer of the Year**

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**KVH honors Harris Electric for exceptional performance in bringing mini-VSAT Broadband service to commercial fishing vessels in the Northwest**

MIDDLETOWN, R.I., Jan 11, 2010 /PRNewswire via COMTEX/ -- KVH Industries, Inc., (Nasdaq: KVHI) named Harris Electric, Inc., of Seattle, WA its 2009 Commercial Fishing Dealer of the Year. Harris was recognized for their success in bringing affordable, convenient satellite communications to a variety of commercial fishing operations via KVH's TracPhone(R) V7 and mini-VSAT Broadband(sm) network.

"We were excited and humbled to receive this award," says Jess Woodruff, commercial sales representative for Harris Electric. "KVH has been around for a long time, and they do business with a lot of electronics companies, so being recognized in this way is big for Harris Electric. We enjoy working with the KVH team because they are really committed to working with their dealers, and that benefits all of us."

"Harris Electric played a crucial role in helping us to open up the Pacific Northwest and the commercial fishing market to the mini-VSAT Broadband network," says Jim George, KVH's director of satellite sales. "In the commercial market, happy customers are our greatest asset and outstanding dealers like Harris Electric provide great local support for the commercial fishermen who rely on KVH products. They did a great job of getting systems up and running for our first mini-VSAT Broadband customers."

One such customer, Fishermen's Finest of Seattle, WA, worked with Harris to bring the TracPhone V7 onboard, and experienced the benefits immediately. "Having the TracPhone V7 onboard allows us to spend more time doing what we're out here to do - maximize our daily production!" says Scott H. Bryant, skipper of Fishermen's Finest's *F/V American No. 1*.

The mini-VSAT Broadband service, along with the KVH TracPhone V7 antenna, comprise the first end-to-end 24-inch VSAT antenna, service, and support package available for maritime communications. Currently, seven secure earth stations around the globe, together with seven of the world's most powerful communications satellites, bring affordable, high-speed Internet connections and crystal clear voice service to maritime customers through the KVH mini-VSAT Broadband network. By making broadband affordable, the TracPhone V7 and mini-VSAT Broadband service offer commercial fishing vessels an invaluable resource for boosting operational efficiency, tracking catches, and even coordinating with buyers to ensure maximum profit.

Please visit [www.kvh.com](http://www.kvh.com) for more information about KVH's extensive line of satellite TV, satellite communications, and digital compass products for the marine market.

Visit [www.harriselectricinc.com](http://www.harriselectricinc.com) for more information about Harris Electric.

Note to editors: High-resolution, press-ready images of the TracPhone V7 hardware and installations on commercial vessels are available at <http://press.kvh.com> for download and editorial use.

### **About KVH Industries, Inc.**

Middletown, RI-based KVH Industries, Inc., and its wholly owned subsidiary, KVH Europe A/S, are leading providers of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 150,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. KVH's mission is to connect mobile customers around the globe with the same digital television entertainment, communications, and Internet services that they enjoy in their homes and offices.

This release may contain certain forward-looking statements that involve risks and uncertainties. Forward-looking statements include, for example, the functionality, characteristics, quality and performance of KVH's products and technology; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ materially. Factors that may cause such differences include, among others, those discussed in KVH's most recent Form 10-Q filed with the SEC. KVH does not assume any obligation to update its forward-looking statements to reflect new information or developments.

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