



## KVH Ships 150,000th Mobile Satellite Antenna

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Pioneer in Mobile Satellite TV & Communications Succeeds in Meeting Growing Demand for Mobile Connectivity on Land and Sea

MIDDLETOWN, R.I., Feb. 14 /PRNewswire-FirstCall/ -- KVH Industries, Inc., (Nasdaq: KVHI), the leading manufacturer of antennas that dynamically track orbiting satellites to provide television and broadband communications to moving vehicles and vessels, recently shipped its 150,000th antenna. This significant milestone reflects both the growing demand for mobile access to entertainment and high-speed Internet services, and the popularity of KVH's award-winning TracVision(R) mobile satellite TV and TracPhone(R) satellite communications systems.

"Achieving this level of sales success is a tremendous accomplishment for everyone at KVH," said Martin Kits van Heyningen, KVH's chief executive officer. "Fifteen years ago, we set out to become the leader in bringing satellite TV and broadband satellite communications to mobile customers. Our goal was to build our satellite business by introducing products that were more powerful, smaller and less expensive, and more reliable and easier to use. With far more mobile antennas in the field than our competition, and a robust international distribution network, I believe we are succeeding in that mission. It is gratifying that so many people are confirming our accomplishments by placing faith in our company and becoming our customers."

The demand for mobile satellite products reflects significant changes in business and society. Consumers increasingly demand continuous access to the same digital entertainment and information that they enjoy and rely upon in their homes and offices. Typical mobile satellite customers include boat and RV owners, cross-country truck drivers, the media, and government and military users. KVH's mobile satellite systems are the most practical way for these users to connect to television and data networks when they are beyond the limited reach of terrestrial-based broadcast and cellular towers.

"KVH pioneered the mobile use of modern digital satellite TV and communications services on boats, cars and RVs," said Jim Dodez, KVH's vice president of marketing and strategic planning. "Our TracVision and TracPhone systems use actively stabilized antennas to precisely track orbiting satellites and enable people in cars, trucks, RVs, boats, buses, and limousines to access the Internet or watch TV almost anywhere they travel."

KVH's leadership in the mobile satellite TV market is demonstrated not only through its sales success, but also through a long line of product innovations (see KVH Milestones below). In addition to satellite television systems, KVH has offered a long line of innovative two-way maritime satellite communications systems. As the company's customers embraced the Internet and began requesting broadband connections for their vessels and vehicles, KVH began working with Internet service providers to bring the same kind of breakthrough products to market that allowed the company to win a leadership position in the satellite television market. Most recently, KVH revolutionized the maritime VSAT market with its new TracPhone V7 satellite communication system, which is half the price and more than 75% smaller and lighter than legacy VSAT products. At the same time, the mini-VSAT Broadband service offers faster data rates at considerable savings over competing services. KVH expects to expand coverage for this service significantly over the next 18 months to support commercial, leisure, and government vessels around the globe.

There is clear evidence that consumers and industry leaders recognize KVH's quality and performance innovation. The company is the winner of the prestigious General Motors Innovative Design Award, 2 CES Innovation Awards, 23 National Marine Electronics Association "Best Product" awards, the European DAME Award in the Marine Electronics category, and a finalist for the Automotive News PACE Award. KVH has also been recognized with awards as an outstanding business partner by both the U.S. Army and General Dynamics Land Systems for the company's military work, and was recognized by Frost and Sullivan with a mobile satellite industry leadership award.

### KVH Milestones

November 1994	32" TracVision I -- The first DIRECTV DSS-approved maritime antenna
March 1997	TracVision II -- The first 18" maritime satellite TV antenna
July 1998	TracVision 45 -- The first 18" maritime antenna for European satellite TV services
December 1998	TracVision LM -- The first 14.5" high tracking satellite antenna for RVs offered at a retail price under \$3,000

- February 1999 TracVision 3 -- The first satellite TV antenna that uses Digital Video Broadcast (DVB(R)) technology and new forms of gyro stabilization for surpassed tracking in heavy seas
- October 2001 TracVision 4/G4 with TracNet(TM) -- The first satellite TV antennas that could also provide high-speed Internet connections □
- September 2003 TracVision A5 -- The first 5" high, hybrid phased array satellite TV antenna suitable for passenger vehicles; the first integrated 12V DIRECTV receiver offered as a fully integrated component within a tracking antenna system □
- October 2004 TracVision G and R-series -- The first marine satellite antennas to provide full access to DIRECTV's Ku-band HDTV programming
- October 2005 TracVision M3 -- The first 14" marine tracking antenna
- June 2007 TracPhone V7 mini-VSAT Broadband -- The first 24" VSAT antenna, developing mobile connections as fast as 2 Mbps (shore-to-ship) and 512 Kbps (ship-to-shore)

Note to Editors: High-resolution, press-ready images of KVH's award- winning satellite TV and satellite communication systems are available at <http://press.kvh.com> for download and editorial use.

About KVH Industries, Inc.

Middletown, RI-based KVH Industries, Inc. ([www.kvh.com](http://www.kvh.com)), is a leading provider of in-motion satellite TV and communication systems, having designed, manufactured, and sold more than 150,000 mobile satellite antennas for applications on boats, RVs, trucks, buses, and automobiles. KVH's mission is to connect mobile customers with the same digital television entertainment, communications, and Internet services that they enjoy in their home and offices. Today KVH products are a common sight in harbors around the world, and are found in applications ranging from the ordinary family SUV to celebrity tour buses like the Madden Cruiser to vehicles in government motorcades.

This release may contain certain forward-looking statements that involve risks and uncertainties. Forward-looking statements include, for example, the functionality, characteristics, quality and performance of KVH's products and technology; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ materially. Factors that may cause such differences include, among others, those discussed in KVH's most recent Form 10-Q filed with the SEC. KVH does not assume any obligation to update its forward-looking statements to reflect new information or developments.

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