



Mackay Communications Will Offer KVH's TracPhone V7 as Its Exclusive VSAT Solution

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Largest High-Seas Communications Company in the U.S. Offers Revolutionary New Satellite Communications System from KVH

MIDDLETOWN, R.I., Sept. 6 /PRNewswire-FirstCall/ -- KVH Industries, Inc., (Nasdaq: KVHI) announced today that Mackay Communications, Inc., will begin offering the new KVH TracPhone(R) V7 with mini-VSAT Broadband(SM) service as its exclusive maritime VSAT (very small aperture terminal) solution. The new mini-VSAT Broadband service uses sophisticated spread spectrum technology to provide vessels with data reception rates as fast as 2 Mbps and data transmission rates as fast as 512 Kbps via the 24" KVH TracPhone V7. The mini- VSAT Broadband service is fast, "always on", and available in a variety of pricing packages that offer significant cost savings for heavy data users when compared with other traditional data solutions available for commercial and leisure vessels. Mackay is the largest high-seas service company in the U.S., providing marine services and solutions to mariners for more than 120 years.

"The addition of the KVH TracPhone V7 system to Mackay's product line further increases the value of Mackay as an equipment and service provider to marine customers," said Mackay Co-President Ben Pratt. "The TracPhone V7 is absolutely the most exciting marine satellite product to be announced in many years. It is truly unique in the marketplace."

Mariners on professional, commercial, government and private vessels will enjoy the benefits of the relationship between these two established leaders in the mobile communications industry, which will provide state-of-the-art service and equipment specifically for the marine market. The first fully integrated maritime VSAT system, the TracPhone V7 works seamlessly by combining innovative and revolutionary technology, including rugged, fully stabilized antenna technology from KVH Industries, SES AMERICOM's powerful satellite network, and groundbreaking spread spectrum technology from ViaSat. The TracPhone V7 -- 85% smaller and 75% lighter than 1-meter maritime VSAT antennas -- will be of particular value to smaller commercial ships, on which size is an issue and reliable communications are a must.

"We are thrilled to be working with a distributor like Mackay to get the TracPhone V7 out there to the mariners who need it the most," said Ian Palmer, KVH's executive vice president for satellite sales. "By pairing two companies with a serious dedication to quality and to delivering what we promise, KVH and Mackay are taking the convenience and reliability of high-seas satellite communications to a level that didn't exist previously."

In addition to offering the TracPhone V7 and mini-VSAT Broadband service, Mackay will also carry KVH's award-winning line of TracVision(R) marine satellite TV systems.

Additional information about the TracPhone V7 is available at www.minivsat.com while KVH's satellite TV products are featured at www.tracvision.com.

About Mackay Marine

Mackay Marine is a division of Mackay Communications, Inc. (www.MackayComm.com, www.MackaySatellite.com), headquartered in Raleigh, NC. It is the largest high-seas service company in the United States with 14 offices covering all major port locations on all three coastlines of the United States. Mackay's exceptional sales and service network allows Mackay the ability to bring customers the most advanced applications in the market today, delivering timely, cost-effective, quality solutions with high quality customer service.

About KVH Industries, Inc.

Middletown, RI-based KVH Industries, Inc. (www.kvh.com), is a leading provider of in-motion satellite TV and communication systems, having designed, manufactured, and sold more than 125,000 mobile satellite antennas for applications on boats, RVs, trucks, buses, and automobiles. Winner of the prestigious General Motors Innovative Design Award, 2 CES Innovation Awards, 22 National Marine Electronics Association "Best Product" awards, the DAME Award in the Marine Electronics category, and a finalist for the Automotive News PACE Award, KVH's mission is to connect mobile customers with the same digital television entertainment, communications, and Internet services that they enjoy in their home and offices.

This release may contain certain forward-looking statements that involve risks and uncertainties. Forward-looking statements include, for example, the functionality, characteristics, quality and performance of KVH's products and technology; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ materially. Factors that may cause such differences include, among others, competition presented by alternative maritime satellite communication products and services along with those discussed in KVH's most recent Form 10-Q filed with the SEC. KVH does

not assume any obligation to update its forward-looking statements to reflect new information or developments.

KVH, TracPhone, and TracVision are registered trademarks of KVH Industries, Inc. "mini-VSAT Broadband" is a service mark of KVH Industries. All other trademarks are the property of their respective companies.

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