



Dealers Rave as KVH TracVision and TracPhone Satellite Systems Win NMEA "Best Product" Awards for 8th Straight Year

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TracVision 4-HP and TracPhone F33 Named "Best Entertainment" and "Best Communications" Products by North American Marine Electronics Dealers

MIDDLETOWN, R.I.--(BUSINESS WIRE)--Oct. 21, 2005--The votes are in and the accolades keep coming now that KVH Industries, Inc., (Nasdaq: KVHI) has won "best product" awards from the National Marine Electronics Association (NMEA) eight years in a row. The high-performance (HP(TM)) KVH TracVision(R) 4-HP was named the "Best Entertainment Product" while the KVH TracPhone(R) F33 was named "Best Communications Product."

"The annual Product Awards offer NMEA members the opportunity to recognize the highest standards of excellence in design, performance, and reliability in marine electronic equipment," said Mark Young, chairman of the NMEA Product Award committee.

The NMEA awards were especially competitive this year as the number of categories was reduced from 23 to 7, including the elimination of the "best satellite television" and "satellite communications product" categories, which had been swept by KVH in each of the last 7 years. For the first time, KVH's products were competing not just against other satellite products but all forms of onboard entertainment systems as well as communications products as varied as VHF radio and onboard cellular systems. The awards were presented on October 15, 2005, at the 2005 NMEA Convention held in Naples, Florida.

In selecting this year's award winners, NMEA members looked not only at how the products sell, but also considered the product's quality and especially the company's support of the distribution channel, both in pre-sale and after-sale support. "KVH is a great supplier," said NMEA member Ron Larkin, owner of Oyster Harbor Marine in Osterville, Massachusetts. "We have incredibly demanding installations high up on the tuna towers of our Viking, Bertram, Cabo, and Ocean Yachts. I know that the TracVision 4-HP will track the satellites in that kind of demanding condition...As a dealer, we have enjoyed a strong bond with KVH professionals from sales to technical support to their activation department - it makes every TracVision and TracPhone product we install an enjoyable experience."

The completely self-contained 18" diameter TracVision 4-HP with integrated digital video broadcast (DVB(R)) technology is the world's leading high-performance marine satellite TV system. Ideal for virtually any vessel, the system automatically identifies, acquires, and tracks satellite signals from a range of DIRECTV(R), DISH Network(TM), and DVB-compatible satellites. The TracVision 4-HP high-precision antenna gyros provide extremely accurate motion sensing while the high-torque motor overcomes the shock of vessel motion (up to 12 Gs of force) to keep the antenna pointed at the satellite at all times in even the most severe conditions.

"The availability of KVH products is great. While the TracVision 4-HP is the most popular satellite TV system, the TracPhone F33 fits the bill with our high-end customers and meets their high expectations for a reliable communications system," said NMEA member Captain Bill Altman, president of Hampton Navigation, Inc., in Hampton Bays, New York.

"I can't recommend KVH products enough," echoes NMEA member Michael Robilio, president of Concord Marine Electronics in Fort Lauderdale, Florida. "I sell TracVision and TracPhone products on a regular basis and the customers are always happy. The tech support is excellent, spare parts are always available, and the problems are very few. I can trust KVH."

KVH's TracPhone F33 is the smallest system available that offers access to the powerful Inmarsat Fleet satellite communications service. The antenna is available in either a 14" or 18" dome, making it convenient in both size and cost for leisure craft and small commercial vessels. In addition to global voice and fax access, TracPhone F33 also includes Fleet's Mobile Packet Data Service (MPDS) and 9.6 Kbps data channel, both of which are accessible via Inmarsat's global spot beams and enable fully functional, two-way Internet access around the globe. The TracPhone F33's performance is enhanced by KVH's Velocity(TM) Acceleration software, which provides a 200-500% increase in data speeds for Inmarsat's Fleet service.

"These awards, especially in light of the increased level of competition, represent the ultimate display of confidence by marine dealers and customers in KVH's products and services," said Ian Palmer, KVH's executive vice president of satellite sales. "We design and manufacture our TracVision and TracPhone systems to the highest standards to ensure that our customers and dealers enjoy an unmatched level of reliability, quality, and performance. It is extraordinarily gratifying that the members of the National Marine Electronics Association have chosen to recognize our efforts in these areas."

Founded in 1957, the NMEA is an internationally recognized trade association of manufacturers, distributors, dealers, sales representatives and other professionals in the marine electronics field. Among its achievements, the NMEA has led the way in establishing technical standards for data exchange in marine electronics, with the widely accepted NMEA 0183 data protocol.

Customers seeking information regarding TracVision and TracPhone systems can learn more at <http://www.TracVision.com> and <http://www.TracPhone.com>.

Note to editors - High-resolution images of KVH's satellite products are available at <http://www.kvh.com/mediasupport>.

KVH Industries, Inc., is the leading provider of in-motion satellite systems, having designed, manufactured, and sold more than 75,000 mobile satellite antennas for applications on boats, RVs, trucks, buses and automobiles. An ISO 9001-certified company, KVH has headquarters in Middletown, Rhode Island, with a fiber optic/military navigation product manufacturing facility in Tinley Park, Illinois, and a European sales, marketing, and support office in Kokkedal, Denmark.

This release contains certain forward-looking statements that involve risks and uncertainties. Forward-looking statements address, for example, the functionality, characteristics, quality and performance of KVH's products and technology; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ. Factors that may cause such differences include, among others, those discussed in KVH's most recent Form 10-Q filed with the SEC. KVH assumes no obligation to update its forward-looking statements to reflect new information or developments.

DVB(R) is a registered trademark of the DVB Project.

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