



## **KVH Sweeps NMEA Satellite Product Awards for Seventh Consecutive Year**

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***TracVision 4 and Tracphone 252 Named "Best Satellite Products" by Dealers and Marine Professionals at 2004 NMEA Conference***

MIDDLETOWN, R.I.--(BUSINESS WIRE)--Oct. 27, 2004-- For the seventh year in a row, KVH Industries, Inc., (Nasdaq: KVHI) has won the "best product" awards from the National Marine Electronics Association (NMEA) in the satellite television and satellite telephone categories. The KVH TracVision(R) 4 was voted Best Satellite Television System for the fifth year, while the KVH Tracphone(R) 252 was named Best Satellite Communications Product for the third time. The awards were presented on October 23, 2004, at the 2004 NMEA Convention held in Naples, Florida.

"We design our TracVision and Tracphone products to the highest standards to ensure that our customers, dealers, and distributors can always be confident that they are selecting the highest quality, best performing products in the marine satellite industry," remarked Ian Palmer, KVH's executive vice president of satellite sales. "We are honored that the members of the National Marine Electronics Association have bestowed this prestigious public recognition of our ongoing efforts and continued leadership in the market."

The NMEA Product Awards are presented annually to recognize excellence in design, performance and reliability in marine electronics products. The winners are selected by a vote of the members of the NMEA. Founded in 1957, the NMEA is an internationally recognized trade association of manufacturers, distributors, dealers, sales representatives and other professionals in the marine electronics field. Among its achievements, the NMEA has led the way in establishing technical standards for data exchange in marine electronics, with the widely accepted NMEA 0183 data protocol.

TracVision 4, a self-contained, 18-inch antenna system, uses KVH's integrated Digital Video Broadcast (DVB(R)) technology to provide automatic satellite acquisition and tracking of satellite TV services. Widely recognized as offering the best satellite tracking performance in its class, TracVision 4 is the best-selling marine satellite TV system worldwide. With TracVision 4, mariners can access 300+ channels of direct broadcast satellite television as far as 100 miles off the North American or European coasts.

Tracphone 252, a completely self-contained system, provides secure voice, fax, and data services to boats as small as 35 feet (10 m) via the Inmarsat mini-M service. Capable of simultaneously supporting multiple phones through a PABX system, as well as a fax machine and computer, Tracphone 252 brings a complete communications center to sea. The Tracphone 252's fully stabilized antenna design ensures mariners can keep in touch regardless of the sea conditions. Near-global coverage is provided through the low-cost Inmarsat mini-M service, the world's most widely used satellite communications service, which is available through KVH's Inmarsat Airtime Program.

An established, widespread network of dealers supports the KVH marine communications and navigation product lines. KVH has made supporting its dealers a high priority, and is continually striving for new ways to enhance company-dealer communications, collaborate in marketing efforts, extend training and provide rapid, high-quality customer service.

Customers seeking information regarding TracVision and Tracphone systems can learn more at <http://www.TracVision.com>, <http://www.Tracphone.com>, or by calling 888-584-4163.

Note to editors - High-resolution images of KVH's satellite products are available at <http://www.kvh.com/mediasupport>.

KVH Industries, Inc., is the leader in designing and manufacturing satellite television antennas for mobile applications on land or sea. More customers use mobile TracVision antennas on their boats, RVs, trucks, buses, and automobiles than any other competing product. An ISO 9001-certified company, KVH has headquarters in Middletown, Rhode Island, with a fiber optic and military navigation product manufacturing facility in Tinley Park, Illinois, and a European sales, marketing, and support office in Kokkedal, Denmark.

This release contains certain forward-looking statements that involve risks and uncertainties. Forward-looking statements address, for example, the functionality, characteristics, quality and performance of KVH's products and technology; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ. Factors that may cause such differences include, among others, those discussed in KVH's most recent Form 10-Q filed with the SEC. KVH assumes no obligation to update its forward-looking statements to reflect new information or developments.

DVB(R) is a registered trademark of the DVB Project.

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