



KVH Appoints Kelly Heitmann as Chief Information Officer

March 31, 2004

MIDDLETOWN, R.I.--(BUSINESS WIRE)--March 31, 2004--KVH Industries, Inc., (Nasdaq: KVHI) announced today that Ms. Kelly Heitmann has joined the company as its Chief Information Officer.

"We are extremely pleased that Kelly Heitmann has joined KVH, bringing with her more than a decade of invaluable experience in managing and expanding global information systems and enterprise resource planning applications," said Martin Kits van Heyningen, KVH's president and chief executive officer. "She now assumes responsibility for strategic planning, implementation, and integration of KVH's information technology systems, as well as ensuring that our information management resources offer the capabilities and quality control necessary to manage the continuing growth and expansion of KVH and its diverse product lines."

Ms. Heitmann most recently served as CIO for Edwards System Technology (EST), a manufacturer of fire detection systems and a subsidiary of SPX Corporation. While at EST, Ms. Heitmann managed global information systems including telecommunications, desktop support, e-commerce, emerging technology, due diligence and integration of systems during mergers and acquisitions. Her background with the BaaN ERP system - KVH's principal business and resource management application - spans more than 10 years and includes implementations and data migrations for 13 clients as a BaaN consultant before assuming the lead role in information technology at EST five years ago.

"KVH recognizes the need not only for regulatory compliance in the area of Information Technology but, more importantly, the significant strategic role IT can play in the company's future," remarked Ms. Heitmann. "As a high-tech company, KVH is committed to supporting the product's entire life cycle through end-to-end, state-of-the-art systems that ensure superior and consistent customer interaction. I'm looking forward to helping guide KVH as the company continues to define and implement this strategy."

Ms. Heitmann holds Bachelor's degrees in Accounting and Marketing Management and an MBA in Management Information Systems and Marketing Innovation Management from Syracuse University.

KVH Industries, Inc., designs and manufactures products that enable mobile communication, navigation, and precision pointing through the use of its proprietary mobile satellite antenna and fiber optic technologies. The company is developing next-generation systems with greater precision, durability, and versatility for communications, navigation, and industrial applications. An ISO 9001-certified company, KVH has headquarters in Middletown, Rhode Island, with a fiber optic and military navigation product manufacturing facility in Tinley Park, Illinois, and a European sales, marketing, and support office in Hoersholm, Denmark.

This press release may contain certain forward-looking statements that involve risks and uncertainties. For example, the statements regarding the company's financial and product development goals for 2004 are forward-looking statements. The actual results realized by the company could differ materially from the statements made herein. Factors that might cause such differences include, but are not limited to: failure to develop and market fiber optic products; lack of reliable vendors, service providers, and outside products; uneven military sales cycles; unforeseen changes in competing technologies and products; worldwide economic variances; the functionality, characteristics, quality and performance of KVH's products and technology; anticipated innovation and product development; customer preferences, requirements and expectations; and poor or delayed research and development results. Additional factors are discussed in the company's 2003 Form 10-K filed with the SEC. Copies are available through the company's Investor Relations department and web site, www.kvh.com. KVH assumes no obligation to update its forward-looking statements to reflect new information and developments.

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