



KVH Industries Sweeps NMEA Satellite Product Awards for Sixth Consecutive Year

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TracVision 4 and Tracphone 252 Named "Best Satellite Products" by Dealers and Marine Professionals at 2003 NMEA Conference

MIDDLETOWN, R.I.--(BUSINESS WIRE)--Oct. 28, 2003--For the sixth year in a row, KVH Industries, Inc., (Nasdaq: KVHI) has won the "best product" awards from the National Marine Electronics Association (NMEA) in the satellite television and satellite telephone categories. The KVH TracVision 4 was voted Best Satellite Television System for the fourth year, while the KVH Tracphone 252 was named Best Satellite Communications Product for the second time. The awards were presented on October 25, 2003, at the 2003 NMEA Convention held in Ft. Myers, Florida.

"KVH has always made a commitment to offering the highest quality, best performing products in the marine satellite industry as well as world-class service and support for our retailers and customers worldwide," remarked Ian Palmer, KVH's vice president of satellite sales. "It is extraordinarily gratifying that the members of the National Marine Electronics Association have chosen to recognize our efforts in these areas. These awards for the TracVision 4 and the Tracphone 252 reaffirm the confidence and preference of KVH products among marine professionals and consumers nationwide."

The NMEA Product Awards are presented annually to recognize excellence in design, performance and reliability in marine electronics products. The winners are selected by a vote of the members of the NMEA. Founded in 1957, the NMEA is an internationally recognized trade association of manufacturers, distributors, dealers, sales representatives and other professionals in the marine electronics field. Among its achievements, the NMEA has led the way in establishing technical standards for data exchange in marine electronics, with the widely accepted NMEA 0183 data protocol.

TracVision 4, a fully self-contained, 18-inch antenna system, uses KVH's integrated Digital Video Broadcast (DVB) technology to provide automatic satellite acquisition and tracking of satellite TV services. Widely recognized as offering the best satellite tracking performance in its class, TracVision 4 has been selected as a standard option by leading boat builders, such as Sea Ray and Silverton. With TracVision 4, mariners can access 300+ channels of direct broadcast satellite television as far as 100 miles off the North American or European coasts. TracVision 4 is also fully compatible with the high-powered DirecPC Internet service and TracNet 2.0 Mobile High-speed Internet System, each available exclusively from KVH Industries.

Tracphone 252, a completely self-contained system, provides secure voice, fax, and data services to boats as small as 35 feet (10 m) via the Inmarsat mini-M service. Capable of simultaneously supporting multiple phones through a PABX system, as well as a fax machine and computer, Tracphone 252 brings a complete communications center to sea. The Tracphone 252's fully stabilized antenna design ensures mariners can keep in touch regardless of the sea conditions. Near-global coverage is provided through the low-cost Inmarsat mini-M service, the world's most widely used satellite communications service, which is available through KVH's Inmarsat Airtime Program.

An established, widespread network of dealers supports the KVH marine communications and navigation product lines. KVH has made supporting its dealers a high priority, and is continually striving for new ways to enhance company-dealer communications, collaborate in marketing efforts, extend training and provide rapid, high-quality customer service.

Information regarding KVH's TracVision and Tracphone systems can be found on the company's web site, www.kvh.com.

KVH Industries, Inc., designs and manufactures products that enable mobile communication, navigation, and precision pointing through the use of its proprietary mobile satellite antenna and fiber optic technologies. The company is developing next-generation systems with greater precision, durability, and versatility for communications, navigation, and industrial applications. An ISO 9001-registered company, KVH has headquarters in Middletown, Rhode Island, with a fiber optic manufacturing facility in Tinley Park, Illinois, and a European sales, marketing, and support office in Hoersholm, Denmark.

This release contains certain forward-looking statements that involve risks and uncertainties. Forward-looking statements address, for example, the functionality, characteristics, quality and performance of KVH's products and technology; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ. Factors that may cause such differences include, among others, those discussed in KVH's most recent Form 10-Q filed with the SEC. KVH assumes no obligation to update its forward-looking statements to reflect new information or developments.

Note to Editors:

A high-resolution, press-ready image of the TracVision 4 and Tracphone 252 is available to download from the News section of the KVH web site at <http://www.kvh.com/Press/pr.asp?id=340&category=SATELLITE>.

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