



KVH Names Daniel Conway as Vice President, Business Development

January 23, 2003

New Vice President Brings 25 Years of Strategic Planning and Military Experience to KVH's Military & Industrial Business

MIDDLETOWN, R.I., Jan. 23 /PRNewswire-FirstCall/ -- KVH Industries (Nasdaq: KVHI) announced today that it has hired Mr. Daniel Conway as the company's new Vice President, Business Development for Military & Industrial Products.

"Daniel Conway brings a proven record of expanding an organization's revenue base through the development and cultivation of new business opportunities," said Martin Kits van Heyningen, KVH president and chief executive officer. "His combination of leadership and business success in high-technology markets will be a tremendous addition to KVH's Military & Industrial Business Group."

Mr. Conway comes to KVH from BENTHOS Inc., an oceanographic technology company with customers in the marine, oil and gas, government, and scientific markets. Previously, he spent 20 years at Anteon (formerly Analysis & Technology). While there, he served in a variety of positions, including vice president for new business development and integration, and oversaw the successful capture of more than \$135 million in new contracts.

"KVH's defense-related navigation products and fiber optic technology enjoy a well-earned reputation for technological innovation, versatility, and outstanding quality worldwide," said Mr. Conway. "While KVH's tactical navigation and fiber optic systems are already established solutions for U.S. and allied military forces as well as commercial and industrial customers around the globe, there is significant opportunity for continued growth. We will pursue ongoing programs as well as totally new initiatives that make the best use of KVH's award-winning technology and resources. I'm very excited to be working with the experienced and proven team here at KVH Industries to take this business to the next level."

Mr. Conway is a graduate of the U.S. Naval Academy with post-graduate studies in nuclear engineering, and earned a Master of Business Administration degree from the University of Rhode Island. He served for 5 years as a member of the U.S. Navy nuclear submarine force and was a commander in the U.S. Naval Reserve (Naval Intelligence) for more than 10 years.

KVH Industries, Inc., designs and manufactures products that enable mobile communication, navigation, and precision pointing through the use of its proprietary mobile satellite antenna and fiber optic technologies. The company is developing next-generation systems with greater precision, durability, and versatility for communications, navigation, and industrial applications. An ISO 9001-registered company, KVH has headquarters in Middletown, Rhode Island, with a fiber optic manufacturing facility in Tinley Park, Illinois, and a European sales, marketing, and support office in Hoersholm, Denmark.

KVH Industries Contact:
Chris Watson
Communications Coordinator
401-847-3327
cwatson@kvh.com

Investor Relations Contact:
Phil Davidson or Jolinda Taylor
FD Morgen-Walke
617-747-3600

SOURCE: KVH Industries