



## **KVH Products Sweep NMEA Satellite Communications Awards for the Fourth Year**

November 2, 2001

MIDDLETOWN, R.I.--(BUSINESS WIRE)--Nov. 2, 2001--For the fourth year in a row, KVH Industries, Inc., (Nasdaq: KVHI) has won the "best product" awards from the National Marine Electronics Association (NMEA) in the satellite television and satellite telephone categories. The KVH TracVision(R) 4 was voted Best Satellite Television System for the second year, while the KVH Tracphone(R) 25 was named Best Satellite Communications Product for the fourth time.

The NMEA Product Awards are presented annually to recognize excellence in design, performance and reliability in marine electronics products. The winners are selected by a vote of the members of the NMEA. Founded in 1957, the NMEA is an internationally recognized trade association of manufacturers, distributors, dealers, sales representatives and other professionals in the marine electronics field. Among its achievements, the NMEA has led the way in establishing technical standards for data exchange in marine electronics, with the widely accepted NMEA 0183 data protocol.

"We are gratified that marine electronics dealers from throughout the nation have chosen to honor KVH satellite communications products at this year's NMEA awards," said Ian Palmer, vice president of satellite sales, who accepted the awards at the NMEA annual convention ceremony held October 20 in Ft. Myers, Florida. "Our TracVision and Tracphone systems are known for their reliability, outstanding value, and easy operation. These awards are proof that marine dealers nationwide not only recognize these benefits but have the confidence to promote our systems as the complete marine satellite communications solution to their customers."

TracVision 4, a fully self-contained 18-inch antenna system, uses KVH's integrated Digital Video Broadcast (DVB) technology to provide foolproof satellite acquisition, and to allow users to select between different satellites if desired to receive alternative programming or Internet broadcasts. Widely recognized as offering the best satellite tracking performance in its class, TracVision 4 has been selected as a standard option by leading boat builders Sea Ray and Silverton. With TracVision 4, mariners can access 300 channels of direct broadcast satellite television as far as 100 miles off the North American or European coasts. TracVision 4 is also fully compatible with the new high-powered DirecPC(R) Internet service and TracNet(TM) server for mobile users, available exclusively from KVH Industries.

Tracphone 25 provides completely secure voice, fax, and data services to boats as small as 35 feet (10 m). Capable of simultaneously supporting multiple phones through a PABX system, as well as a fax machine and computer, Tracphone 25 brings a complete communications center to sea. Near-global coverage is provided through the low-cost Inmarsat mini-M service, the world's most widely used satellite communications service. The Tracphone 25's fully stabilized antenna design ensures mariners can keep in touch regardless of the sea conditions. This will be the last year that the Tracphone 25 will be submitted for consideration in the NMEA awards as KVH introduced its successor, the Tracphone 252, at the Ft. Lauderdale International Boat Show on October 25. The Tracphone 252 offers the same operational capabilities as the Tracphone 25 but is a completely self-contained unit with an internal sensor.

An established, widespread network of dealers supports the KVH marine communications and navigation product lines. KVH has made supporting its dealers a high priority, and is continually striving for new ways to enhance company-dealer communications, collaborate in marketing efforts, extend training and provide rapid, high-quality customer service.

KVH Industries, Inc. is a leading provider of innovative high-bandwidth communications products. Using proprietary fiber-optic and satellite antenna technology, the company is developing next-generation systems with greater precision, durability, and versatility for communications, navigation, and industrial applications. An ISO 9001-registered company, KVH has headquarters in Middletown, Rhode Island, with a fiber optic manufacturing facility in Illinois, and a European sales, marketing and support office in Hoersholm, Denmark.

### **CONTACT:**

KVH Industries Contact:  
Chris Watson  
401-847-3327  
cwatson@kvh.com