



KVH Sweeps NMEA Satellite Awards for Third Year in a Row

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MIDDLETOWN, R.I.--(BUSINESS WIRE)--Oct. 25, 2000--For the third year in a row, KVH Industries, Inc. (Nasdaq:KVHI) has earned "best product" awards from The National Marine Electronics Association (NMEA) in every category its products were eligible. KVH swept the satellite communications categories. The TracVision(R) 4, a new product introduced in 2000 based upon last year's award-winning TracVision 3 design, was voted Best Satellite Television System, and Tracphone(R) 25 was again named Best Satellite Communications Product. The company's Azimuth(R) 1000 was voted Best Electronic Compass, winning the NMEA award for the 3rd year in a row.

The NMEA Product Awards are presented annually to recognize excellence in design, performance and reliability in marine electronics products. The winners are selected by a vote of the members of the NMEA. Founded in 1957, the NMEA is an internationally recognized trade association of manufacturers, distributors, dealers, sales representatives and other professionals in the marine electronics field. Among its achievements, the NMEA has led the way in establishing technical standards for data exchange in marine electronics, with the widely accepted NMEA 0183 data protocol.

"It is an honor for our products to once again be recognized by marine electronics dealers from throughout the nation," said Ian Palmer, vice president of sales, who accepted the awards at the NMEA annual convention ceremony October 21 in Ft. Myers, Florida. "We have a strong commitment to developing and marketing products for the marine market, and to using our core technologies to continue KVH's leadership role in the communications sector of the industry. Our dealers are invaluable partners in marketing, installing and supporting both new and existing KVH products, and we consider their votes in the annual award competition an affirmation of the company's development strategies."

TracVision 4 is unique in that it uses KVH's integrated DVB technology to provide fool-proof satellite acquisition, and to allow users to select between different satellites if desired to receive local programming or Internet broadcasts. Widely recognized as offering the best satellite tracking performance in its class, TracVision 4 has been selected as a standard option by leading boat builders Sea Ray and Silverton. With TracVision 4, mariners can access 200 channels of direct broadcast satellite television up to 100 miles off the North American coast.

Tracphone 25 brings completely secure voice, fax, and data services to boats as small as 35 feet (10 m). Capable of simultaneously supporting multiple phones through a PABX system, as well as a fax machine and computer, Tracphone 25 brings a complete communications center to sea. Near-global coverage is provided through the low-cost Inmarsat mini-M service, the world's most widely used satellite communications service. The Tracphone 25's fully stabilized antenna design ensures mariners can keep in touch regardless of the sea conditions.

The Azimuth 1000 Digital Compass is the heads-up choice in heading information for powerboats of all types. The Azimuth 1000 is designed to military quality standards and has been chosen as standard equipment for many leading brands of powerboats, including all Fountain powerboats over 30 feet. It is the rugged, reliable, rock-steady, digital fluxgate compass for today's navigation. The self-contained compass system offers both Compass and Off-course modes as well as NMEA 0183 compatibility, providing tremendous versatility and valuable navigation data aboard any vessel.

An established, widespread network of dealers supports the KVH marine communications and navigation product lines. KVH has made supporting its dealers a high priority, and is continually striving for new ways to enhance company-dealer communications, collaborate in marketing efforts, extend training and provide rapid, high-quality customer service.

KVH Industries, Inc., is an international leader in developing and manufacturing innovative, mobile, high-bandwidth satellite communications systems, navigation systems, and fiber optic products. The company's award-winning mobile satellite communications systems connect people on the move in boats, RVs, motor coaches, trucks, or automobiles to satellite television and Internet data services. The company has headquarters in Middletown, RI, (USA) with offices in Illinois, Florida and Denmark.

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CONTACT: KVH Industries, Inc.

Jim Dodez

(401) 847-3327