



## **KVH Enhances Maritime Hybrid Communication Solutions with Starlink**

September 6, 2023

### **New reseller agreement enables KVH to sell the high-speed, low latency Starlink on its own or integrated with KVH TracNet terminals and the KVH ONE global network**

MIDDLETOWN, R.I., Sept. 06, 2023 (GLOBE NEWSWIRE) -- Today, KVH Industries, Inc., (Nasdaq: KVHI), announced that it is adding Starlink to its service portfolio. KVH will sell Starlink on its own and also as a KVH ONE™ global network companion service. KVH, a leading provider of intelligent hybrid connectivity for maritime applications, will serve as an authorized Starlink reseller and integrator for commercial and leisure vessels.

“Starlink is a valuable addition to our hybrid connectivity portfolio,” said Brent Bruun, KVH’s chief executive officer. “Our intelligent hybrid design enables us to switch seamlessly among Starlink and both the KVH TracNet™ and TracPhone® terminals for outstanding and affordable communications. As a result, fleets and yachts worldwide will enjoy optimal, reliable connectivity together with KVH’s premier 24/7 support, business-critical applications, and service level commitments.”

Starlink offers high-speed, low-latency Internet using a high-performance electronically steered flat panel array. KVH’s TracNet terminals feature satellite, cellular, and Wi-Fi interconnectivity under one dome, with intelligent, automatic switching to continually deliver the best performance. Thanks to plug-and-play integration, that same intelligent hybrid switching will ensure that customers take full advantage of Starlink in combination with the KVH ONE network for uninterrupted connectivity worldwide.

Note to Editors: High-resolution images of KVH products are available at the KVH Press Room Image Library, <https://www.kvh.com/imagelibrary>.

#### **About KVH Industries, Inc.**

KVH Industries, Inc. is a global leader in mobile connectivity and maritime VSAT delivered via the KVH ONE network. The company, founded in 1982, is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and more than a dozen offices around the globe. KVH provides connectivity solutions for commercial maritime, leisure marine, military/government, and land mobile applications on vessels and vehicles, including the TracNet, TracPhone, and TracVision® product lines, the KVH ONE OpenNet Program for non-KVH antennas, AgilePlans® Connectivity as a Service (CaaS), and the KVH Link crew wellbeing content service.

This press release contains forward-looking statements that involve risks and uncertainties. For example, forward-looking statements include statements regarding the expected benefits to KVH customers of the KVH Starlink Companion Product. Actual results could differ materially from the forward-looking statements made in this press release. Factors that might cause these differences include, but are not limited to: unanticipated technical and other challenges that arise with the services; unanticipated technical or legal delays with the services; customer and strategic partner responses; potential future changes to the pricing or other terms; and potential unforeseen costs or expenses of providing the products and services. Other factors are discussed in more detail in KVH’s Annual Report on Form 10-K filed with the SEC on March 16, 2023, and our Quarterly Report on Form 10-Q filed with the SEC on August 9, 2023. Copies are available through its Investor Relations department and website, [investors.kvh.com](https://investors.kvh.com). KVH does not assume any obligation to update its forward-looking statements to reflect new information and developments.

KVH Industries, Inc., has used, registered, or applied to register its trademarks in the USA and other countries around the world, including but not limited to the following marks: KVH, KVH ONE, TracVision, TracPhone, TracNet, and AgilePlans. Other trademarks are the property of their respective companies.

#### **For further information, please contact:**

Chris Watson  
Vice President, Marketing & Communications  
KVH Industries, Inc.  
Tel: +1 401 845 2441  
[cwatson@kvh.com](mailto:cwatson@kvh.com)