



KVH Surpasses 8,000 VSAT Systems Shipped for Global Connectivity

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The milestone highlights KVH's position as maritime VSAT market share leader providing satellite broadband connectivity to yachts and commercial vessels around the world

MIDDLETOWN, R.I., July 23, 2018 (GLOBE NEWSWIRE) -- KVH Industries, Inc., (Nasdaq:KVHI), announced that it recently shipped its 8,000th mini-VSAT BroadbandSM system. The TracPhone[®] V-series satellite communications antenna systems utilize advanced satellite technology, including the latest high throughput satellites (HTS), to meet the growing demand for more onboard broadband connectivity.

"Our newest HTS systems are in high demand throughout the maritime industry, and build on the strength and reputation of our entire product line," says Martin Kits van Heyningen, KVH's chief executive officer. "Our global coverage, rugged antenna systems, and innovative subscription-based business model are exactly what the maritime industry needs as it continues to move toward digitalization."

In "Prospects for Maritime Satellite Communications, 6th Edition" (2018), industry analysts at Euroconsult reported that KVH is the market share leader in maritime VSAT by units, noting that KVH's share of the maritime industry's fielded VSAT terminals is nearly double that of its next closest competitor, as of the end of 2017.

Last year, KVH launched AgilePlansTM, a subscription-based Connectivity as a Service (CaaS) model for the commercial maritime sector. KVH's all-inclusive, no-commitment AgilePlans CaaS offering includes, for one monthly fee: connectivity via the mini-VSAT Broadband satellite network; a TracPhone V-series satellite communications antenna with free installation in select ports; news and training content delivered via satellite; and delivery of chart and weather content.

KVH's advanced TracPhone antenna systems include the recently introduced [TracPhone V7-HTS](#), a 60 cm diameter Ku-band antenna utilizing Intelsat Epic^{NG} HTS satellites; the [TracPhone V7-IP](#), a 60 cm diameter, enterprise-grade Ku-band antenna; the [TracPhone V11-IP](#), a 1.1 meter diameter, dual-mode C/Ku-band antenna for global VSAT connectivity; and the [TracPhone V3-IP](#), a 37 cm diameter Ku-band ultra-compact maritime VSAT antenna. The TracPhone V-IP systems feature the Integrated CommBoxTM Modem (ICM), a streamlined belowdecks unit that replaces the need for a rack full of components and integrates all antenna control, onboard network management, and modem functions in one small box. The ICM also receives onboard news, entertainment, and operations content sent via KVH's IP-MobileCastTM content delivery service.

KVH is a mobile tech innovator that provides connectivity solutions for commercial maritime, leisure marine, and land mobile applications on vessels and vehicles, including the award-winning TracPhone and TracVision[®] product lines, the global mini-VSAT Broadband network, and AgilePlans Connectivity as a Service (CaaS). The company's VideotelTM business is a market-leading provider of training films, computer-based training, and eLearning for the maritime industry, and its KVH Media Group provides news, sports, and entertainment content with such brands as NEWSlinkTM and SPORTSlinkTM.

Note to Editors: For more information about KVH's maritime connectivity solutions, please visit the [KVH website](#), kvh.com/connections, or follow KVH on [Twitter](#), twitter.com/kvh; [Facebook](#), facebook.com/kvhindustries; and [YouTube](#), youtube.com/kvhindustries. High-resolution images of KVH products are available at the [KVH Press Room Image Library](#), kvh.com/press-room/image-library.

About KVH Industries, Inc.

KVH Industries, Inc., is a global leader in mobile connectivity and inertial navigation systems, innovating to enable a mobile world. A market leader in maritime VSAT, KVH designs, manufactures, and provides connectivity and content services globally. KVH is also a premier manufacturer of high-performance sensors and integrated inertial systems for defense and commercial applications. Founded in 1982, the company is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and Tinley Park, IL, and more than a dozen offices around the globe.

This press release contains forward-looking statements that involve risks and uncertainties. For example, forward-looking statements include statements regarding the success of our new initiatives, our anticipated revenue, competitive positioning, profitability, and orders for products and services. Actual results could differ materially from the forward-looking statements made in this press release. Factors that might cause these differences include, but are not limited to: unanticipated technical and other challenges that arise in providing these services; potential levels of customer demand for data services beyond our current expectations, which could exceed system capabilities in certain regions; competition for satellite capacity, which over time could increase our costs and decrease service availability; potential unforeseen costs or expenses of providing the products and services; increased price and service competition in the mobile connectivity market; and other international risks. These and other factors are discussed in more detail in KVH's most recent Form 10-K filed with the SEC on March 2, 2018. Copies are available through its Investor Relations department and website, <http://investors.kvh.com>. KVH does not assume any obligation to update its forward-looking statements to reflect new information and developments.

KVH Industries, Inc. has used, registered, or applied to register its trademarks in the U.S.A. and other countries around the world, including but not limited to the following marks: KVH, mini-VSAT Broadband, TracPhone, AgilePlans, CommBox, IP-MobileCast, TracVision, Videotel, NEWSlink, and SPORTSlink. All other trademarks are the property of their respective companies.

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