



## SKY Perfect JSAT and KVH to Deliver Maritime Broadband Services

November 20, 2017

### KVH extends its long-standing relationship with SKY Perfect JSAT

MIDDLETOWN, R.I., Nov. 20, 2017 (GLOBE NEWSWIRE) -- KVH Industries, Inc., (Nasdaq:KVHI), today announced that it has concluded arrangements with SKY Perfect JSAT (SJC) to work together in delivering next-generation maritime broadband services.

KVH's advanced mini-VSAT Broadband <sup>sm</sup> service will incorporate capacity from SJC's satellites covering the Asia-Pacific and Indian Ocean regions, inclusive of unique southern Indian Ocean coverage. This new-generation maritime broadband service is designed to achieve maximum data speeds of 10 Mbps download, and 3 Mbps upload, using the new KVH TracPhone<sup>®</sup> V7-HTS, a 60 cm Ku-band maritime satellite antenna system that KVH designed for the advanced network.

In addition, SJC will be marketing and selling the next-generation service in Japan under the name "OceanBB." According to SJC, entering into these agreements with KVH enables SJC to accelerate its development and provision of next-generation services that will meet the ever-growing demand for maritime broadband.

*Note to Editors:* For more information about KVH's advanced maritime broadband network and new TracPhone V7-HTS, please visit the [mini-VSAT Broadband website, www.kvh.com/connections](http://www.kvh.com/connections). High-resolution images of KVH products are available at the [KVH Press Room Image Library, www.kvh.com/press-room/image-library](http://www.kvh.com/press-room/image-library).

#### About SKY Perfect JSAT

SKY Perfect JSAT Corporation is a leader in the converging fields of broadcasting and communications. It is Asia's largest satellite operator with a fleet of 17 satellites, and Japan's only provider of both multi-channel pay TV broadcasting and satellite communications services. SKY Perfect JSAT's satellite communications services, which cover Japan and the rest of Asia, as well as Oceania, Russia, Middle East, Hawaii, and North America, play a vital role in supporting safety, security, and convenience. For more information, visit [SKY Perfect JSAT, www.sptvisat.com](http://www.sptvisat.com), and [JSAT, www.jsat.net](http://www.jsat.net).

#### About KVH Industries, Inc.

KVH Industries is a leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 200,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. KVH is also a leading news, music, and entertainment content provider to many industries including maritime, retail, and leisure. Videotel, a KVH company, is a *market-leading provider of training films, computer-based training, and eLearning*. KVH is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and Tinley Park, IL. The company's global presence includes offices in Belgium, Brazil, Cyprus, Denmark, Hong Kong, India, Japan, Norway, the Philippines, Singapore, and the United Kingdom.

This press release contains forward-looking statements that involve risks and uncertainties. For example, forward-looking statements include statements regarding expected data speeds over our new network, the expected date of commercial availability, the timing of global expansion, including in Asia, expected benefits to KVH customers, expected pricing of our new service, the expected level of coverage availability, the ease of upgradeability, and the need to upgrade customer systems. Actual results could differ materially from the forward-looking statements made in this press release. Factors that might cause these differences include, but are not limited to: unanticipated technical and other challenges that arise during the launch of the new system; potential levels of customer demand for data services beyond our current expectations, which could exceed system capabilities in certain regions; unanticipated technical, legal and regulatory delays with the launch of the new service; competition for satellite capacity, which over time could increase our costs and decrease service availability; unanticipated expenses; the speed and scope of customer migration to the new system; and the period we expect to maintain our existing mini-VSAT Broadband network, after which customers will need to upgrade to the new system. These and other factors are discussed in more detail in our Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on Nov. 2, 2017. Copies are available through our Investor Relations department and website, <http://investors.kvh.com>. We do not assume any obligation to update our forward-looking statements to reflect new information and developments.

KVH and TracPhone are registered trademarks of KVH Industries, Inc. mini-VSAT Broadband is a service mark of KVH Industries, Inc. All other trademarks are the property of their respective companies.

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