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# KVH Supports U.S. Customs and Border Protection Programs With SATCOM Order From Global Technical Systems

## February 18, 2014

### Potential for KVH to Supply 144 SATCOM Systems for Ultra-Light Aircraft Detection (ULAD) Platforms Being Used for Homeland Security Initiatives

MIDDLETOWN, R.I., Feb. 18, 2014 (GLOBE NEWSWIRE) -- KVH Industries, Inc., (Nasdaq:KVHI) has received an order from Virginia-based Global Technical Systems (GTS) to support a 10-year indefinite-delivery/indefinite-quantity (IDIQ) contract for ULAD platforms that will be used in U.S. Customs and Border Protection programs. KVH will provide communications for the platforms via its TracPhone<sup>®</sup> V7-IP satellite communications systems and mini-VSAT Broadband<sup>sm</sup> service. KVH has already begun to fulfill the order by delivering the initial shipment of TracPhone V7-IP systems to GTS; there is potential for KVH to supply 144 systems to GTS over a five-year ordering period of a 10-year IDIQ contract.

The mini-VSAT Broadband service will be used to transmit data from a mobile platform that will house surveillance radar and other sensors for homeland security initiatives. "The TracPhone V7-IP is perfect for the ULAD platform because it offers outstanding performance in on-the-move and on-the-halt applications, transmitting data with the agility needed to support any number of operational scenarios," says Dan Conway, executive vice president of KVH's guidance and stabilization group. "Our mini-VSAT Broadband network is fully licensed by the FCC to provide seamless coverage across North America, ensuring that communications are always available in remote locations."

TracPhone V7-IP is a compact, rugged solution featuring an antenna that is approximately 24 inches (60 cm) in diameter, with uploads as fast as 1 Mbps and downloads as fast as 2 Mbps. Spread spectrum technology enables the system to deliver VSAT service using antennas that are 85% smaller and lighter than competing solutions. TracPhone V7-IP's Integrated CommBox<sup>TM</sup> Modem (ICM) controls the one-to-one connectivity of the mini-VSAT Broadband service, including fast, low latency data connections and exceptionally high-quality VoIP phone service. The ICM also provides network management functionality that includes such services as email management, transmission optimization, and assured file delivery, key elements for mission-critical data transmissions.

For more information about mini-VSAT Broadband and the TracPhone V7-IP, visit www.kvh.com/borderpatrolsatcom.

Note to Editors: High-resolution, press-ready images of KVH's TracPhone V7-IP and mini-VSAT Broadband coverage maps are available at <a href="http://press.kvh.com">http://press.kvh.com</a> for download and editorial use.

### **About Global Technical Systems**

Global Technical Systems (GTS) provides engineering products and services encompassing latest generation software and hardware solutions for homeland security, defense, and other critical government interests. GTS expertise in advanced technologies generates products and services across a spectrum that includes: C4ISR systems, mission-critical combat systems processing, biometrics, cyber security, military combat systems hardware production, advanced radar and sensor systems, and depot repair and logistics. The company is based in Virginia Beach, VA, and has offices in St. Petersburg, FL.

### About KVH Industries, Inc.

KVH Industries is a leading manufacturer of solutions that provide global high-speed Internet, television, and voice services via satellite to mobile users at sea, on land, and in the air, and is a leading news, music, and entertainment content provider to many industries including maritime, retail, and leisure. KVH Industries is also a premier manufacturer of high-performance sensors and integrated inertial systems for defense and commercial guidance and stabilization applications. KVH is based in Middletown, RI, U.S.A., with facilities in Illinois, Denmark, Norway, the U.K., Singapore, the Philippines, Cyprus, and Japan.

This release may contain certain forward-looking statements that involve risks and uncertainties. Forward-looking statements include, for example, statements regarding the potential value of government agency contracts; anticipated number of product orders and units to be fielded; and the functionality, characteristics, quality and performance of KVH products and technology. The actual results we achieve could differ materially from the statements made in this release. Factors that might cause these differences include, amongst others, changes in customer fielding and equipment requirements; the unpredictability of government agency budget priorities, order timing, and purchasing schedules; KVH's dependence on the availability of third-party satellites and services to support broadcasts to mobile antennas; uncertainty about the scope of customer demand; and unforeseen changes in competing technologies and products. These and other risk factors are discussed in more detail in our most recent quarterly report filed with the SEC. KVH assumes no obligation to update its forward-looking statements to reflect new information or developments.

KVH, TracPhone, and CommBox are trademarks of KVH Industries, Inc. mini-VSAT Broadband is a service mark of KVH Industries, Inc. All other trademarks are the property of their respective companies.

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