



## **KVH Surpasses 200,000 Mobile Satellite Antennas for Broadband Connectivity and Satellite TV Reception**

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### **Through Innovative Satellite Technology and Successful Product Development and Manufacturing, KVH Has Enabled Connectivity for a World in Motion**

MIDDLETOWN, R.I., Feb. 11, 2016 (GLOBE NEWSWIRE) -- KVH Industries, Inc., (Nasdaq:KVHI), announced today that it recently shipped its 200,000<sup>th</sup> mobile satellite antenna, setting a milestone in the mobile satellite marketplace. The antennas include KVH's award-winning TracPhone<sup>®</sup> line of satellite communications antenna systems for broadband access at sea, and the company's award-winning TracVision<sup>®</sup> line of satellite television receive-only antenna systems. The two product lines provide reliable and robust connectivity and access to satellite television programming for thousands of commercial vessels, pleasure yachts, first responders, and recreational vehicles worldwide on a daily basis.

"We are tremendously proud to have surpassed the 200,000 antenna milestone and see it as a testament to our innovation and our pioneering efforts in bringing a new generation of connectivity and entertainment solutions to mobile users," says Martin Kits van Heyningen, KVH's chief executive officer. "In a world that is ever more focused on broadband connectivity and instant access to news and entertainment, KVH has set the pace for providing products and services that people count on whether they are on land or at sea."

KVH's satellite communications antenna systems include the award-winning TracPhone V-IP series, which is designed exclusively for KVH's mini-VSAT Broadband<sup>SM</sup> network. Launched in 2007, mini-VSAT Broadband provides connectivity to commercial vessels and recreational yachts around the world, and is the market share leader in maritime VSAT by a 2:1 margin over its nearest competitor, according to an independent industry report\*. KVH's TracPhone systems have been recognized with 13 awards by the National Marine Electronics Association (NMEA).

KVH's TracPhone V-IP series antennas have enabled seafarers in the middle of the ocean to communicate with their families, ship owners to optimize operational efficiency, cruising yacht owners to stay connected to their onshore life, and fleets of U.S. Coast Guard and government vessels to maintain mission-critical communications. Notes one KVH customer who is currently working from his yacht while voyaging around the world: "We are very dependent upon the KVH TracPhone V7 Ku-band antenna with the worldwide mini-VSAT Broadband network," says James Hamilton, Amazon Web Services engineer. "We use it for 24/7 data communications. It would be very difficult to do this trip without the KVH TracPhone V7. It's been a real enabler for us."

The company's award-winning TracVision products are powerful satellite TV systems designed to provide the tracking, reception, and coverage needed for myriad marine and land applications — whether it is a family out for a day of fishing off the coast or a sports team traveling by bus to a competition. Compatible with nearly all Ku-band direct-to-home (DTH) services around the globe, the TracVision line was a breakthrough development when originally launched in 1994 and has continued to establish technological benchmarks. TracVision advancements include such features as RingFire<sup>TM</sup> antenna technology for signal strength, and TriAD<sup>TM</sup> technology for simultaneous reception of TV broadcasts from three separate Ku- and Ka-band satellites.

The versatility of the TracVision line means there is a choice for nearly every need — whether a boat owner, commercial vessel, patrol fleet, RV user, emergency responder, or charter bus passenger — to have reliable access to satellite TV programming with affordability and convenience. KVH's TracVision systems have been recognized with product awards from the National Marine Electronics Association (NMEA) for 18 consecutive years.

"KVH is known in the mobile satellite market for our dedication to creating new solutions to meet our customers' needs," says Mr. Kits van Heyningen. "As we contemplate such exciting prospects as big data analytics, multicasting content, and the Internet of Things, we will continue to imagine, design, engineer, and manufacture new systems that delight our customers."

*Note to Editors:* For more information about KVH's TracPhone V-IP satellite communications systems and mini-VSAT Broadband network, please visit [www.minihsat.com/one](http://www.minihsat.com/one). For more information about KVH's TracVision satellite television antenna systems, please visit [www.kvh.com/tracvision](http://www.kvh.com/tracvision). High-resolution images of KVH products are available at the KVH Press Room Image Library, [www.kvh.com/press-room/image-library](http://www.kvh.com/press-room/image-library).

#### **About KVH Industries, Inc.**

KVH Industries is a leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 200,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. KVH is also a leading news, music, and entertainment content provider to many industries including maritime, retail, and leisure. Videotel<sup>TM</sup>, a KVH company, is the *market-leading provider of training films, computer-based training and e-Learning*. KVH is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and Tinley Park, IL. The company's global presence includes offices in Belgium, Brazil, Cyprus, Denmark, Hong Kong, Japan, the Netherlands, Norway, Singapore, and the United Kingdom.

KVH, TracPhone, TracVision, RingFire, TriAD, and Videotel are trademarks of KVH Industries, Inc. mini-VSAT Broadband is a service mark of KVH Industries, Inc. All other trademarks are the property of their respective companies.

*\*KVH is the world's No. 1 maritime VSAT supplier as measured by vessels equipped with mini-VSAT Broadband service, according to the COMSYS Maritime VSAT Report, 4th Edition, March 2015.*

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