

## Videotel's New API Enables Integration With Crew Management Software

### January 28, 2016

# The Newly Released Videotel Partner API Allows Vessel Operators to Easily Store and Track Crew Training Information in a Single Program

MIDDLETOWN, R.I. and LONDON, Jan. 28, 2016 (GLOBE NEWSWIRE) -- Videotel<sup>TM</sup>, the leading global provider of e-Learning maritime training solutions and a company of KVH Industries, Inc., (Nasdaq:KVHI), has released the Videotel Partner API, an application programming interface that facilitates the exchange of data between Videotel and any of its clients' crew management software systems. Videotel developed the API in collaboration with software and solutions developer Netvision, whose products include Compas, one of the leading crew management systems for the maritime industry. The Videotel Partner API is designed to be used with any crew management software; there is no additional fee for the service.

The Videotel Partner API is designed to allow Videotel and crew management systems, including Compas, to communicate with each other and automatically update and share information. Eliminating the need for manual input and dual recordkeeping, the API lets ship operators easily manage information such as training history, computer-based training (CBT) scores, and ship assignments for individual crewmembers from a single system, thus ensuring that the most up-to-date crew data is available when needed.

"This is a great initiative, as it means individual ships in a fleet can access crew login information automatically via our Videotel On Demand (VOD) unit," says Nigel Cleave, Videotel's chief executive officer. "The API will collate all crew CBT test results from the VOD and share it with our clients' crew management systems. The benefit to our clients is that all their data will be stored, managed, and updated in one central location, saving them time, effort, and money."

"Videotel's API is a totally secure and robust interface. Being able to track crewmembers' ship assignments and their training history from one central database will save valuable time and resources," says Cornel Ciocan, Netvision's general manager and chief software architect. "We are really happy to be the first crew management software provider to partner with Videotel in using its API, and offer a totally integrated data exchange solution for our respective clients."

Videotel's training solutions are in use on more than 12,000 vessels worldwide, and include 950 new and updated titles to meet current seafarer training needs. The Videotel programs are available in a range of formats, including 500+ e-Learning courses, more than twice the number of CBTs offered by competitors. Videotel has recorded more than 10.5 million training events in recent years; its training programs are developed in cooperation with leading industry experts and have been recognized with nearly 100 awards.

*Note to Editors:* For more information about the new <u>Videotel Partner API</u>, please view the short demo video, <u>https://youtu.be/gHaNthQF4VE</u>. For information about Videotel's extensive range of training programs, please visit the <u>Videotel website</u>, <u>www.videotel.com</u>. For information about the entire array of KVH's maritime solutions, please visit the <u>mini-VSAT Broadband<sup>SM</sup> website</u>, <u>www.minivsat.com/one</u>. High-resolution images of KVH products are available at the <u>KVH Press Room Image Library</u>, <u>www.kvh.com/press-room/image-library</u>.

### About KVH Industries, Inc.

KVH Industries is a leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 200,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. KVH is also a leading news, music, and entertainment content provider to many industries including maritime, retail, and leisure. Videotel, a KVH company, is the *market-leading provider of training films, computer-based training, 3D animation and e-Learning courses.* KVH is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and Tinley Park, IL, USA. The company's global presence includes offices in Belgium, Brazil, Cyprus, Denmark, Hong Kong, Japan, the Netherlands, Norway, Singapore, and the United Kingdom.

### **About Netvision Corporation**

Netvision is a market leader in human capital solutions and efficiency applications for large commercial shipping, fleet management operations and offshore industry. It is a leading advocate of cloud computing in its industry, offering unparalleled power and scalability in managing, migrating, and securing large volumes of sensitive business-critical data at very nominal cost.

This press release contains forward-looking statements that involve risks and uncertainties. For example, forward-looking statements include statements regarding the timing and occurrence of new product and service rollout plans; the functionality, characteristics, quality and performance of KVH products and services; anticipated innovation and product development; and customer preferences, requirements and expectations. The actual results could differ materially from the statements made in this press release. Factors that might cause these differences include, but are not limited to: potential unanticipated technical or legal impediments that could delay or impede new product and service rollout plans; unanticipated declines or changes in customer demand, due to economic, seasonal, and other factors; and potential reduced sales to companies in or dependent upon the oil industry as a result of declining oil prices. These and other risk factors are discussed in more detail in KVH's most recent Quarterly Report on Form 10-Q filed with the SEC. KVH does not assume any obligation to update its forward-looking statements to reflect new information and developments, except as required by law.

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