



# Financial Tear Sheet

## Corporate Profile

KVH Industries is a leading manufacturer of solutions that provide global high speed Internet, television and voice services via satellite to mobile users at sea, on land, and in the air. KVH is also a premier manufacturer of high performance sensors and integrated inertial systems for defense and commercial guidance and stabilization applications. We are based in Middletown, RI, with facilities in Illinois, Denmark, Norway and Singapore.

### Mobile Satellite Communications

We believe that there is an increasing demand for mobile access to live media and information on the move. Our goal is to connect mobile users to the satellite TV, communications, and Internet services they wish to use while on the go. Our award-winning TracVision® and TracPhone® products offer:

- A family of solutions for the mobile consumer on sea, land, and air;
- In-motion passenger entertainment via high-powered regional satellite TV services and our fully stabilized antenna technology;
- Mobile satellite communications around the globe via our powerful mini-VSAT Broadband satellite communications service and Inmarsat airtime services;
- The benefit of strong relationships with other industry leaders, including ViaSat and Inmarsat; and
- A commitment to quality customer support through our Certified Support Network (CSN), an international network of skilled technical dealers and support centers.

### Defense, Guidance, Stabilization, and Navigation

We offer a portfolio of digital compass and fiber optic gyro (FOG)-based systems that meet the rigorous requirements of military and commercial customers for precision guidance, stabilization, and navigation. Our defense products include precision FOG-based systems that help stabilize remote weapon stations, gun turrets and radar units, as well as provide guidance for munitions. Our FOGs are also used in commercial applications like industrial robotics, optical stabilization, autonomous vehicles, and remotely operated submersibles. In addition, our TACNAV® tactical navigation systems that provide uninterrupted navigation and pointing information for a broad range of military vehicles.

- Stabilization and guidance for remote weapon systems and torpedoes; gun turrets, optical targeting systems, radar, and communication antennas in both the military and commercial markets;
- Field-proven, continuously available navigation for combat and combat support vehicles participating in operations in Iraq, Afghanistan, the Balkans, and elsewhere; and
- Integration and aggregation of data from on-board systems, both for the crew and vehicle commander, as well as for communication with digital battlefield systems, friendly units, and command centers.

An ISO 9001-certified company, we have four facilities:

**KVH Industries, Inc.**  
**World Headquarters**  
50 Enterprise Center  
Middletown, RI 02842-5279  
U.S.A.  
Tel. +1 401.847.3327  
Fax +1 401.849.0045

**KVH Industries A/S**  
**EMEA Headquarters**  
Kokkedal Industripark 2B  
2980 Kokkedal, Denmark  
Tel. + 45 45 160 180  
Fax +45 45 160 181

**KVH Industries, Inc.**

**KVH Industries Pte Ltd.**

## Primary IR Contact

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Chief Financial Officer  
KVH Industries, Inc.  
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**E-mail:** [ir@kvh.com](mailto:ir@kvh.com)

## Guidance & Stabilization

### Group

8412 W. 185th Street  
Tinley Park, IL 60487-9237  
U.S.A.

Tel. +1 708.444.2800

Fax +1 708.444.2801

## KVH Industries Norway AS

### Regional Office

Verftsbassenget 1  
3188 Horten, Norway

Tel. +47 33 03 05 30

Fax +47 33 03 05 31

Web: [www.commbox.com](http://www.commbox.com)

## Asia-Pacific Headquarters

1 Commonwealth

#09-04 1 Commonwealth

Lane

Singapore 149544

Tel. +65 6513 0290

Fax +65 6472 3469

## Stock Performance

### KVHI (Common Stock)

Exchange NASDAQ GS (US Dollar)

Price **\$9.20**

Change (%) **▲ 0.15 (1.66%)**

Volume 39,538

52 Week Low \$7.31

Market Cap \$156,622,364

Rolling EPS 0.01

PE Ratio 920

Shares Outstanding 17,024,170

Data as of 05/24/17 4:00 p.m. ET



## Recent Headlines & Events

05/10/17 - 10:20 a.m.

[Smit Lamnalco Selects KVH Maritime Solution for Connectivity and Network Management Services on its Offshore Vessels](#)

05/09/17 - 7:01 a.m.

[KVH Industries Reports First Quarter 2017 Results](#)

05/04/17 - 8:52 a.m.

[KVH Industries to Host First Quarter Conference Call on May 9, 2017](#)

| Date                      | Title   |
|---------------------------|---|
| 05/22/17 through 05/24/17 | <a href="#">Inland Marine Expo</a><br><b>Location</b> Booth 403<br>America's Center Convention Complex<br>St. Louis, MO                     |
| 05/25/17 through 05/27/17 | <a href="#">Bari Ship</a><br><b>Location</b> Booth B 56<br>TexPort Imabari Imabari Computer<br>College Fuji Grand Imabari<br>Imabari, Japan |
| 05/30/17 through 06/02/17 | <a href="#">Nor-Shipping</a><br><b>Location</b> Booth B04 20<br>Norway Trade Fairs<br>Lillestrom, Norway                                    |

## SEC Filings

## Corporate Governance

[Martin A. Kits van](#)

President, Chief Executive Officer,

| Filing Date | Form                    |
|-------------|-------------------------|
| 05/09/17    | <a href="#">10-Q</a>    |
| 05/09/17    | <a href="#">8-K</a>     |
| 04/25/17    | <a href="#">DEF 14A</a> |
| 04/04/17    | <a href="#">4/A</a>     |

[Heyningen](#)

and Chairman of the Board

[Brian Arthur](#)

Vice President, Product Development

[Robert Balog](#)

Senior Vice President, Engineering

[Jeffrey Brunner](#)

Vice President - Operations, Guidance & Stabilization Group

[Brent Bruun](#)

Chief Operating Officer

[Daniel R. Conway](#)

Executive Vice President, Guidance & Stabilization Group

[Richard Driscoll](#)

Vice President, Satellite Products and Services

[Felise Feingold](#)

Vice President and General Counsel

[Jeffrey Greer](#)

Vice President, Operations, Satellite Products

[Mark Guthrie](#)

Vice President, EMEA Region

[Edward Kershenbaum](#)

Chief Information Officer

[Robert W. B. Kits van Heyningen](#)

Vice President, Research and Development

[Mike Mitsock](#)

Vice President, Marketing

[Joseph Napoli](#)

Vice President, FOG & OEM Sales

[Vivian Quenet](#)

Vice President, Asia-Pacific Sales

[Donald W. Reilly](#)

Chief Financial Officer

[Jordan Vargas](#)

Vice President, Human Resources

[Mark Woodhead](#)

Senior Vice President, Training and Content

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